

## Community resources

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*courage is contagious*

## Viewing cable 08PORTAUPRINCE234, CHEVRON SIGNS PETROCARIBE AGREEMENT WITH GOH

If you are new to these pages, please read an introduction on the [structure of a cable](#) as well as how to [discuss them](#) with others. See also the [FAQs](#)

### Understanding cables

Every cable message consists of three parts:

- The top box shows each cables unique reference number, when and by whom it originally was sent, and what its initial classification was.
- The middle box contains the header information that is associated with the cable. It includes information about the receiver(s) as well as a general subject.
- The bottom box presents the body of the cable. The opening can contain a more specific subject, references to other cables ([browse by origin](#) to find them) or additional comment. This is followed by the main contents of the cable: a summary, a collection of specific topics and a comment section.

To understand the justification used for the classification of each cable, please use this [WikiSource](#) article as reference.

### Discussing cables

If you find meaningful or important information in a cable, please link directly to its unique reference number. Linking to a specific paragraph in the body of a cable is also possible by copying the appropriate link (to be found at the paragraph symbol). Please mark messages for social networking services like Twitter with the hash tags **#cablegate** and a hash containing the reference ID e.g.

**#08PORTAUPRINCE234.**

Reference ID	Created	Released	Classification	Origin
<a href="#">08PORTAUPRINCE234</a>	<a href="#">2008-02-15 18:34</a>	<a href="#">2011-08-30 01:44</a>	<a href="#">CONFIDENTIAL//NOFORN</a>	<a href="#">Embassy Port Au Prince</a>

Appears in these articles:

<http://www.haitiliberte.com>

<http://bit.ly/mDfYBE>

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VZCZCXRO1988  
PP RUEHQU  
DE RUEHPU #0234 0461834  
ZNY CCCCC ZZH  
P 151834Z FEB 08 ZDK  
FM AMEMBASSY PORT AU PRINCE  
TO RUEHC/SECSTATE WASHDC PRIORITY 7687  
INFO RUEHZH/HAITI COLLECTIVE PRIORITY  
RUEHBR/AMEMBASSY BRASILIA PRIORITY 1800  
RUEHCV/AMEMBASSY CARACAS PRIORITY 3222  
RUEHSA/AMEMBASSY PRETORIA PRIORITY 1605  
RUEHQU/AMCONSUL QUEBEC PRIORITY 1028  
RUCPDO/DEPT OF COMMERCE WASHDC PRIORITY  
RUMIAAA/HQ USSOUTHCOM J2 MIAMI FL PRIORITY  
RUEATRS/DEPT OF TREASURY WASHDC PRIORITY  
RHEHNSC/NSC WASHDC PRIORITY

C O N F I D E N T I A L PORT AU PRINCE 000234

SIPDIS

SENSITIVE

SIPDIS

STATE FOR WHA/CAR  
WHA/EPSC FOR FAITH CORNEILLE, ED MARTINEZ  
EB/IFD  
STATE PASS TO USAID FOR LAC/CAR  
TREASURY FOR JEFFEREY LEVINE  
COMMERCE FOR SCOTT SMITH

E.O. 12958: DECL: 02/13/2018  
TAGS: [ENRG](#) [EPET](#) [ECON](#) [POL](#) [EAID](#) [HA](#)  
SUBJECT: CHEVRON SIGNS PETROCARIBE AGREEMENT WITH GOH

REF: A. 07 PORT AU PRINCE 1416

1B. 07 PORT AU PRINCE 1679

Classified By: Ambassador Janet A. Sanderson for reasons 1.4 (b) and (d)  
)

11. (C) Michael Lecorps, Director General for the Government of Haiti's (GoH) Office of Monetization within the Ministry of Finance, told Econoff on January 25 that Chevron signed a three-year contract the week of January 21 with the GoH under the PetroCaribe arrangement to purchase refined oil products produced by the Venezuelan state-owned oil company PDVSA from the GoH through private sector oil traders. (Note: The Office of Monetization, responsible for managing PetroCaribe in Haiti, was previously in the Ministry of Planning. End note.) Chevron also agreed to ship the refined petrol on one of its tankers. The GoH expects to receive a PetroCaribe shipment in late February or early March. The two other oil companies operating in Haiti, Total (French-owned) and Dynasa (a Haitian company) are still negotiating with the GoH. Patryck Peru-Dumesnil (protect), Chevron's Haiti Retail Manager, told Econoff on January 30 that he suspects Total will sign an agreement with the GoH soon, but finds it "strange" that Dynasa, a Haitian company, has not. (Note: As of March 1, ExxonMobil (Esso) will no longer operate in Haiti (Ref B). End note.)

12. (C) Peru-Dumesnil told Econoff that Chevron management in the U.S. does not want to make a lot of "noise" about the agreement because they do not want to appear to support PetroCaribe. Peru-Dumesnil noted that Chevron has been experiencing some trouble with product delivery from PDVSA in and outside of Haiti. Most recently, PDVSA suspended shipment of 'Premium' 95 oil because of problems at a refinery in Venezuela. Peru-Dumesnil is not certain when PDVSA will resume shipment of the 'Premium' oil. He also said that Venezuelan President Chavez has invested very little in the maintenance and improvement of PDVSA facilities while noting that PDVSA has decreased production by 28 percent. Peru-Dumesnil added that PDVSA's inefficiency is attributed to Chavez's dismissal of approximately 15,000 PDVSA employees after the attempted coup in 2003. He subsequently filled the vacancies with military and close friends with little or no competency in the oil industry. He noted that the next three months would be "unpredictable".

13. (C) Partially addressing Peru-Dumesnil's concern over PDVSA's ability to supply refined products under PetroCaribe, the GoH agreement allows Chevron and the other companies to purchase oil from another source in the event that PDVSA cannot supply the oil. However, Peru-Dumesnil stressed that finding another source is difficult, requires considerable lead-time and would inevitably affect the cost of oil for the companies. He explained that after almost two years of negotiating and educating the GoH on oil industry operations, Chevron finally obtained its desired terms from the GOH. However, the feasibility of the PetroCaribe scheme that inserts the GOH into the purchase and sales chain remains unproven. PDVSA will sell to the GoH, which will then sell to private oil traders, who finally will sell to the oil companies in Haiti for distribution.  
SANDERSON

=====CABLE ENDS=====